AREA MANAGER COMMISSION EXAMPLE s of \$112,106 the first year ns of over <u>\$198,909 each year thereafter</u>. Note that Area Manager does in this example, is invite 10 people per week to look at the UFA websites of over 310-00 seen year interested.

AREA MGRS Receive 15% commissions on Level 1 Members, AC's, AM's and DM's

Override of 6% on Direct AC's and downline levels 2-5, Bonus Override of 2% on Direct AM's and downline, Bonus Override of 2% on Direct AM's and Adownline, Bonus Override of 2% on Direct AM's and Commissions on Level 1 Members, AC's, AM's and DM's

Override of 6% on Direct AC's and downline levels 2-5, Bonus Override of 2% on Direct AM's and downline, Bonus Override of 2% on Direct AM's and Commissions of the UFA website. This should average 5.7 people joining as members each month and 2 people joining as Area Coordinators. Each downline Area Coordinator averages 6 conversations each week resulting in 3.4 people joining as members each month and 1.2 people joining as an Area Coordinato PERWK PER MO
10 40
1.4 5.71
0.5 2.0
0.20 0.80
0.10 0.40 PER WEEK PER MO
6 24
9 0.86 3.43
0.30 1.2
0.12 0.48
9 0.06 0.24 invitations
become Members
become Area Coord
become Area Mgr
become Dist Mgr invitations become Members 14.3% 5.0% 2.0% 14.3% 5.0% 2.0% 1 out of 7 invitations 1 out of 7 invitations become Area Coord become Area Mgr become Dist Mgr 1 out of 20 invitations 1 out of 50 invitations 1 out of 20 invitations 1 out of 50 invitations 1 out of 100 invitations 1 out of 100 invitations REA MANAGER LEVEL 1 INCOME EXAMPLE
LEVEL 1 Members 15% Mem Rerew 15% Monthly Fee S.R. 9.5 Monthly Fee S.R. 9.5 \$1.34 \$38 \$63 \$113 \$151 \$188 \$226 \$264 \$301 \$339 \$377 \$414 \$0 \$8 \$15 \$23 \$31 \$38 \$46 \$54 \$61 \$69 \$77 \$84 \$0 \$11 \$23 \$34 \$46 \$57 \$68 \$80 \$91 \$103 \$114 \$125 \$8 \$8 \$8 \$8 \$8 \$8 \$8 \$8 \$8 \$8 \$8 \$8 \$7 \$7 \$7 \$7 \$7 \$7 \$7 \$7 \$7 \$7 \$0 \$7 \$13 \$20 \$26 \$33 \$40 \$46 \$53 \$59 \$66 \$72 15% 3% 3% 3% 3% 3% 0 5.7 11.4 17.1 22.9 28.6 34.3 40.0 45.7 51.4 57.1 62.9 0 2 4 6 8 10 12 14 16 18 20 22 0 0.80 1.60 2.40 3.20 4.00 4.80 5.60 6.40 7.20 8.00 8.80 0 0.40 0.80 1.20 1.60 2.00 2.40 2.80 3.20 3.60 4.00 4.40 LEVEL 1 \$452 \$95 \$1.90 \$0 \$3.68 \$7.36 \$11.05 \$14.73 \$18.41 \$22.09 \$25.78 \$29.46 \$33.14 \$36.82 \$40.51 \$0 \$0 \$4 \$11 \$22 \$37 \$55 \$77 \$103 \$133 \$166 \$203 \$0 \$3 \$6 \$9 \$13 \$16 \$19 \$22 \$25 \$28 \$32 \$35 \$0 \$3 \$9 \$19 \$32 \$47 \$66 \$89 \$114 \$142 \$174 0 0.96 1.9 2.88 3.84 4.80 5.76 6.72 7.68 8.64 9.60 10.56 \$0 \$2 \$4 \$5 \$7 \$9 \$11 \$13 \$15 \$16 \$18 \$0 \$0 \$2 \$5 \$11 \$18 \$27 \$38 \$51 \$66 \$82 \$100 \$0 \$11 \$32 \$64 \$106 \$159 \$222 \$296 \$381 \$476 \$582 \$699 0 0.00 0.96 2.88 5.76 9.60 14.40 20.16 26.88 34.56 43.20 52.80 0.00 0.48 0.96 1.44 1.92 2.40 2.88 3.36 3.84 4.32 4.80 5.28 \$0 \$2 \$6 \$12 \$19 \$29 \$40 \$54 \$69 \$86 0 7 14 21 27 34 41 48 55 62 69 75 0 5 7 10 12 14 17 19 22 24 26 0 0 2 7 14 24 36 50 67 86 108 132 0 0.48 1.44 2.88 4.80 7.20 10.08 13.44 17.28 21.60 26.40 3% 3% 3% 3% 3% 7 21 41 69 103 144 192 247 309 377 LEVEL 2 2 2 2 \$3,028 \$8,892 \$0 \$0 \$4 \$13 \$27 \$44 \$66 \$93 \$124 \$159 \$199 \$243 \$0 \$0 \$0 \$4 \$18 \$44 \$88 \$155 \$247 \$371 \$530 \$729 \$0 \$0 \$13 \$51 \$127 \$254 \$445 \$711 \$1,067 \$1,525 \$2,096 \$2,795 \$0 \$0 \$4 \$11 \$23 \$38 \$57 \$80 \$106 \$137 \$171 \$209 \$0 \$0 \$0 \$4 \$15 \$38 \$76 \$133 \$212 \$319 \$455 \$626 0 1.15 3.46 6.91 11.52 17.28 24.19 32.26 41.47 51.84 63.36 \$0 \$0 \$2 \$7 \$13 \$22 \$33 \$46 \$61 \$79 \$98 \$120 \$0 \$0 \$0 \$2 \$9 \$22 \$44 \$77 \$123 \$184 \$263 \$361 \$0 \$2 \$7 \$14 \$23 \$35 \$48 \$65 \$83 \$104 \$127 \$0 \$0 \$2 \$9 \$23 \$46 \$81 15% 3% 3% 3% 3% 0 8 25 49 82 123 173 230 296 370 453 0 0.00 1.15 4.61 11.52 23.04 40.32 64.51 96.77 138.24 190.08 0 0 8 33 82 165 288 461 691 987 1,358 0 0 3 12 29 58 101 161 242 346 475 0.58 1.73 3.46 5.76 8.64 12.10 16.13 20.74 25.92 31.68 0 0.58 2.30 5.76 11.52 20.16 32.26 48.38 69.12 95.04 9 17 29 43 60 81 104 130 158 10 12 14 17 19 22 24 26 LEVEL 3 \$12,112 \$0 \$0 \$0 \$15 \$76 \$229 \$534 \$1,067 \$1,921 \$3,202 \$5,031 \$7,546 0 0 0 10 39 99 197 346 553 829 1,185 1,629 \$0 \$0 \$5 \$21 \$53 \$106 \$186 \$297 \$445 \$636 \$875 0 0 0 10 49 148 346 691 1,244 2,074 3,259 \$0 \$0 \$0 \$5 \$27 \$80 \$186 \$371 \$668 \$1,114 \$1,750 \$0 \$0 \$5 \$18 \$46 \$91 \$159 \$255 \$382 \$546 \$751 \$0 \$0 \$0 \$5 \$23 \$68 \$159 \$319 \$573 0 0 1.38 5.53 13.82 27.65 48.38 77.41 116.12 165.89 228.10 \$0 \$0 \$3 \$11 \$26 \$53 \$92 \$147 \$221 \$315 \$433 \$0 \$0 \$0 \$3 \$13 \$39 \$92 \$184 \$331 \$552 \$867 0 0 3 9 17 29 43 60 81 104 130 158 0 0 0 3 14 35 69 121 194 290 415 570 0 0 0 3 17 52 121 242 435 726 1,140 0 0 0 1.38 6.91 20.74 48.38 96.77 174.18 290.30 456.19 \$0 \$0 \$3 \$11 \$28 \$55 \$97 \$155 \$232 \$332 \$456 \$0 \$0 \$0 \$0 \$3 \$14 \$41 \$97 \$194 3% 3% 3% 3% 3% 0 0.00 0.69 3.46 10.37 24.19 48.38 87.09 145.15 LEVEL 4 \$34,658 \$8.95 \$0.54 \$1.90 \$0 \$0 \$0 \$0 \$118 \$608 \$1,879 \$4,514 \$9,283 \$17,171 \$29,386 \$14,489 0 0 0 0 12 59 178 415 829 1,493 2,488 3,910 \$0 \$0 \$0 \$0 \$106 \$530 \$1,591 \$3,712 \$7,423 \$13,362 \$22,270 \$2,100 \$0 \$0 \$0 \$0 \$0 \$6 \$38 \$134 \$356 \$802 \$1,603 \$2,940 \$0 \$0 \$0 \$0 \$5.5 \$33 \$115 \$306 \$688 0 0 0 1.66 8.29 24.88 58.06 116.12 209.02 348.36 547.43 \$0 \$0 \$0 \$0 \$3 \$16 \$47 \$110 \$221 \$397 \$662 \$1,04 \$0 \$0 \$0 \$0 \$0 \$3 \$19 \$66 \$177 \$397 \$794 \$1,456 0 0 0 4 21 62 145 290 523 871 1,369 \$0 \$0 \$0 \$0 \$3 \$17 \$50 \$116 \$232 \$418 \$697 \$0 \$0 \$0 \$0 \$0 \$3 \$20 \$70 0 0 3 14 35 69 121 194 290 415 570 0 0 0 0 4 25 87 232 523 1,045 1,916 0 12 71 249 664 1,493 2,986 5,474 0 1.66 9.95 34.84 92.90 209.02 418.04 766.40 \$112,106